Techmakers.io
know-how for the Internet of Things

Company profile

We deliver IoT products and complete solutions, all the way from the sensor to mobile and Web apps. Passion, expertise and a strong will to innovate drive our business.

Who are our customers ?

We serve industries in machinery production field, smart-home appliance manufacturers, green-energy suppliers, automation suppliers for industry and transportation.
We have an educational line of products for makers and IoT enthusiasts with a short learning curve but real-field application.

What we do ?

We created a unique and complete technological ecosystem of devices, software and services with the purpose to create IoT solutions in less time and with top quality results.

We can mix the components of our ecosystem reaching the target (the customer needs) with 80% of standard code and devices, and 20% of customised code and additional hardware if needed.

Typical IoT Solutions we deliver are: renewable energy production monitoring, energy consumption monitoring, smart home solutions with mobile APP for appliance remote control, Industry 4.0 solutions, lighting system remote control and management.

Why we do it better ?

Techmakers founders are former entrepreneurs in the ERP field, with a deep experience in custom software development for industrial and commercial process management.
We apply this expertise to the IoT field, giving to customers the real possibility to integrate IoT in their company process with real result.

Some examples:

For a customer in the Oil and Gas field, we integrated the running hours of installed machines into the maintenance service application, to support maintenance scheduling and spare part stock optimisation too.

For a smart mobility startup we are developing an end-to-end solution, from acquiring the vehicle GPS position, managing the vehicle availability through the ability for the end-user to book in real time a vehicle with automatic invoicing and e-wallet payments.

How we can assure security for you and your customers ?

We are seasoned web developers, everyday facing the risk of data breach and denial of service.

We know how effectively protect data not only when data are in the server hard disks, but when data travel from a temperature sensor to the Mobile APP.

Which reasons let us develop new hardware solutions even with few pieces a time ?

We combine two strategies when the things come to the point a new hardware is needed on field.
The first is the result of five years of R&D in understanding how to divide the hardware in functional modules, so we don't need to rethink the whole hardware each time, but we can re-use the base building blocks in every project.
The second is to use as much as possible standard technologies, leveraging on the broader knowledge base of hardware and software developers around the world.

Never re-invent the wheel, and keep it simple are our everyday wake up thoughts.

As we are agile, how can we be robust ?

Through our major shareholder Telema spa, we are part of a worldwide group of companies, with we shares the values of quality, commitment and long term customer partnerships.

Contacts

For any information enquiry you can contact us.

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